

29<sup>th</sup> June 2015

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Dear Jodene Murphy

### Letter of support: Recognition of high quality technical qualifications for school and college performance tables

We are a firm of Accountants in Practice having been established in 2002, but with some individual clients going back now over some 35 years. I am a Sole Practitioner, and including myself there are 4 Full Time Members of Staff; three being AAT Qualified, and one about to start his AAT Level 4). We provide full accountancy and tax services to some 70 limited companies, and in excess of 300 clients in total.

As an employer operating within the within the Business, Administration, Finance and Law sectors, we confirm our support for the four Association of Accounting Technicians (AAT) qualifications listed in the table below that will be submitted to Ofqual for accreditation during 2015. We have reviewed the qualifications and we confirm that these qualifications, in our opinion, meet the skills needs of the industry.

Qualification Title	AAT submission to Ofqual	First teaching from:
AAT Foundation Certificate in Accounting (Level 2)	June 2015	1 September 2016
AAT Foundation Diploma in Accounting and Business (Level 2)	June 2015	1 September 2016
AAT Advanced Diploma in Accounting (Level 3)	June 2015	1 September 2016
AAT Professional Diploma in Accounting (Level 4)	June 2015	1 September 2016

We believe that these AAT qualifications will provide learners, including 16-19 year olds with the required knowledge, skills and competencies required to progress to higher education and/or advanced/higher apprenticeships. These qualifications also provide the skills expected of new workforce entrants within this sector and specifically in the following occupational areas:

- Accountant
- Accounting Assistant
- Accounting Clerk
- Accounting Manager
- Accounts Payable and Expenses Supervisor
- Accounts Payable Clerk
- Accounts Receivable Clerk
- Assistant Financial Accountant
- Bookkeeping
- Budget Analyst
- Credit Controller
- Finance Assistant
- Fixed Asset Accountant
- Government Accounting
- Indirect Tax Manager
- Payments and Billing Manager
- Payroll Clerk
- Payroll Manager
- Senior Bookkeeper
- Senior Finance Officer
- Senior Fund Accountant

Delph & Co is the trading name of Delph & Co (Accountancy) Limited.

Registered in England No: 4699182  
Registered Office: 10 Bradshaw Road, Drayton, Norwich NR8 6DJ  
VAT Registration No: 813 3280 58

- Certified Internal Auditor
- Chief Financial Officer - CFO
- Commercial Analyst
- Comptroller/Controller
- Cost Accountant
- Senior Insolvency Administrator
- Staff Accountant
- Tax Accountant
- Tax Supervisor
- VAT Accountant

We have confidence that these AAT qualifications contain the appropriate sector requirements of knowledge and competencies as AAT qualifications are mapped to the Financial Skills Partnerships (FSP) National Occupational standards (NOS) for Accountancy and Finance. The NOS are developed in collaboration with employers and professional bodies such as ourselves, so as to ensure the content remains current, applicable and transferable.

We are happy for our support of these qualifications to be published on AAT's website so that learners can see for themselves which qualifications are recognised by industry as fit for purpose.

Yours sincerely



Michael R Delph CPFA FMAAT AIBC



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